



Adobe eSign services and Apttus

The only joint Quote-to-Cash solution that works natively in Salesforce

The integration of Adobe eSign services and Apttus helps Sales, Operations, and Legal teams in organizations of all sizes close deals faster on any device. Using the [Apttus eSignature Adapter](#) to enable Adobe e-signature functionality within Apttus, customers can streamline the Quote-to-Cash process, increase visibility into deal status, and reduce the legal and business risk caused by manual errors — all from within Salesforce.

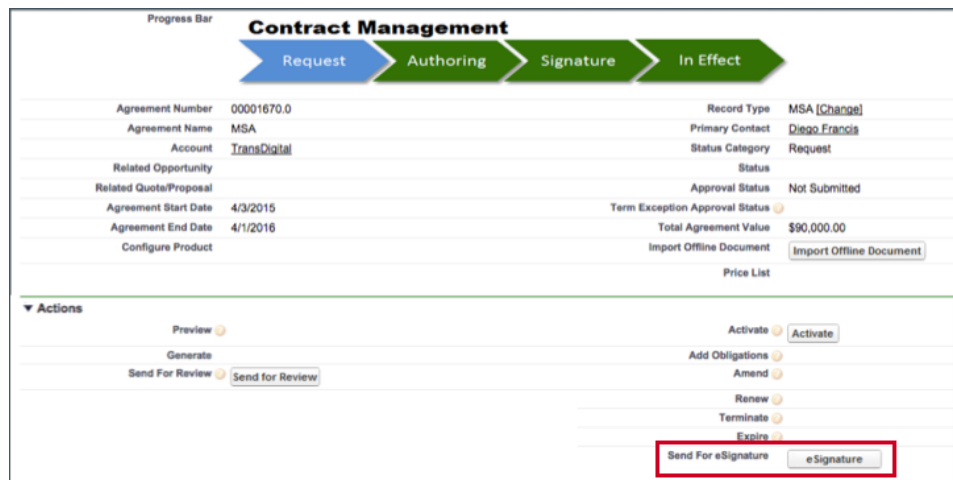


“We can complete contracts in minutes and meet deadlines that would have been impossible without leveraging this type of technology.”

Connie Brenton
Chief of staff and director of legal operations
NetApp

Key Features

- Send for signature with a click of a button, leveraging eSign agreement templates
- Easily select the correct contacts from Salesforce, and include any other data from the Opportunity or Account
- Send the documents you need signed via a personalized email message
- Ensure documents adhere to your predefined Apttus workflow
- Increase data and document security with advanced authentication methods such as phone and knowledge-based authentication
- Track document status directly from Salesforce
- Recipients can review and sign documents in a few quick clicks without downloading or installing any software or signing up for an account
- E-signatures are legally binding and enforceable in almost every industrialized country in the world
- Signed documents are automatically and securely stored in Salesforce
- Signed documents contain a detailed audit trail to improve compliance
- With support for Salesforce1, all eSign services capabilities are available on any device, so you can work from anywhere



The Apttus Quote-to-Cash suite provides comprehensive capabilities for Configure Price Quote (CPQ), contract management and revenue management. Both Adobe and Apttus solutions are built natively on Salesforce, making the integration the easiest to customize to meet the needs of your existing business processes.