

Adobe Sign and Drawloop.

Close more deals, increase data compliance and execute agreements more efficiently by using Drawloop with Adobe Sign to dynamically create and send important documents for signature.

Never again manually enter data into documents you send from Salesforce. Automate your document creation process with Drawloop by leveraging existing documents and data stored in Salesforce. Then, still within Salesforce, use [Adobe Sign](#), an [Adobe Document Cloud](#) solution, to streamline the signature process. By integrating [e-signature](#) capabilities into Drawloop, you get an extended solution that improves the return on your investment in Salesforce—helping you maximize adoption, increase data compliance and forecasting, decrease errors, and improve deal visibility.

Automate document creation.

Preparing a document for a customer can be time-consuming and frustrating. Drawloop helps you create an automated and repeatable document creation process by dynamically merging Salesforce data into one or more document templates via a Dynamic Document Package (DDP). With just one click, you can:

- Integrate with workflow rules and automatically modify field values or create a new alert, activity or action
- Control all DDP elements from one location in Salesforce
- Schedule the delivery of DDPs based on a workflow or change in a Salesforce record

Drawloop's technology helps you standardize the sales and service document process and reduce resources allocated to document management.

Merge data.

Drawloop pulls your Salesforce data and dynamically merges it into any combination of documents stored in Salesforce. Drawloop's merging functionality gives you confidence that the right information is presented in the agreements you send for signature.

- Automatically merge data fields like Account, Contact or Opportunity, and/or custom objects that store information specific to your organization's needs
- Dynamically populate content from existing Salesforce customer, product or pricing data
- Create net new records and update data in Salesforce

Configure and send.

Automatically create a Dynamic Document Package (DDP) comprised of one or more document templates merged with your Salesforce data. You can combine multiple document formats into a single PDF while preserving the formatting of the original documents, and the DDP can be delivered via multiple means as well, including triggers or workflows.

Once you've compiled your customized document, you can send it from Salesforce using Adobe Sign to streamline the signing experience.

Accelerate the signature process.

Using Adobe Sign to execute the e-signature process means closing business 5x faster. The intended signers of your agreements simply receive an email with a link that guides them through the document, where they can complete the signing process in just a few quick clicks without downloading or installing any software. Recipients can sign from anywhere, on any smartphone, tablet or browser.

Once signed, the Salesforce record is automatically updated with information captured during the signing process, and the executed contract is stored within Salesforce. All parties receive copies of the signed document, and the entire process can happen in a matter of minutes.

Together, Drawloop and Adobe Sign help your organization eliminate manual processes and increase accuracy and compliance, all while leveraging your existing system, documents, business processes and workflow rules.

About Adobe Sign.

From the company that developed PDF and Adobe Acrobat, Adobe Sign is used by organizations of all sizes, including Kia Motors, NetApp, Time Warner Cable, and TiVo to accelerate signature processes, improve tracking, and centralize management of signed documents.

About Drawloop.

Drawloop's cloud-based document applications replace the manual process of creating, managing and distributing documents by automating the process entirely in Salesforce. Drawloop uses your existing documents—no matter the type or the use—and dynamically merges them with Salesforce or any third party data to create a Dynamic Document Package (DDP). Drawloop not only improves document accuracy, but also creates a repeatable and scalable process that improves overall productivity and efficiency.

For more information.

www.adobe.com/go/adobesign



Adobe, the Adobe logo, and Acrobat are either registered trademarks or trademarks of Adobe Systems Incorporated in the United States and/or other countries. All other trademarks are the property of their respective owners.

© 2017 Adobe Systems Incorporated. All rights reserved.