ContractZen
Everyday Due Diligence

ContractZen®
Contract & Meeting Management
Virtual Datarooms, e-Signature and more
From startups to Fortune 500 corporations, the company executives are responsible for the proper management of the most important documents like contracts, board meeting minutes and other corporate documents.

Our mission is to help every company on the planet to take care of this task easier than ever before with the help of new technologies and innovations.

Welcome to Everyday Due Diligence with ContractZen and Microsoft!
Market Dynamics

- 80% of all business transactions are governed by contracts while an estimated 10% of all contracts are lost, regardless of the industry” (PWC).

- Ineffective control and management of contracts costs businesses more than $153 billion per year (Aberdeen Group)

- Ineffective contract management costs the average company 9.2% of annual revenue (IACCM)

- The many benefits of virtual data rooms has led to immense industry growth. From 2009 to 2014, the virtual data room industry grew at an annualized rate of 16.7 percent and it is expected to grow from $628 million in 2012 to $1.2 billion by 2017. (IBISWorld)

- A single board meeting in a large listed company can cost hundreds of thousands of dollars, given preparation and meeting time, resources to produce board information and myriad other costs. (Company Director Magazine)

- SMB cloud business and services market growth: In the US: from $43b in 2015 to $55b in 2016. In Europe: from €19b this year to €30b in 2018

- Global SaaS software revenues are forecast to reach $106b in 2016, increasing 21% over projected 2015 spending levels. (Goldman Sachs)
Customer Challenges

**CEO**
- Oversee and deliver company performance based on up-to-date information
- Find the right data fast to make decisions based on correct information
- Enforce adherence to legal guidelines and in-house policies to maintain the company’s legality and business ethic
- Keep company ready for due diligence and audit requests
- Ensure effective and transparent co-operation with the Board

**CFO & LEGAL**
- Minimize contractual & financial risks and cut costs
- Share up-to-date info & documents with Board Members, tax authorities and auditors
- Keep track on contractual & financial commitments and their due dates
- Share documents easily and securely with external parties in a structured manner
- Ensure company compliance
- Keep key info on subsidiaries & complex company ownership structures up-to-date

**BOARD**
- Manage board and executive meetings digitally for improved work efficiency and better audit trail
- Share and store critical material securely
- Manage meeting invitations & follow decision making processes
- Keep company ready for due diligence and audit requests
- Collaborate efficiently from the creation of the agenda to e-signing of the meeting minutes.
Solution Overview

**Metadata-driven contract management**
ContractZen is a turnkey enterprise-grade cloud service that makes handling of contracts easier, more secure and more cost effective than ever before. With our unique service, companies of all sizes are always due diligence ready.

**Advanced meeting management**
Our online meeting portal provides advanced tools for easy meeting scheduling, secure document distribution and powerful meeting management capabilities. Collaborate digitally from the creation of the agenda to e-signing of the meeting minutes.

**Easy & secure electronic signing**
Ease your work, reduce costs and accelerate your processes: sign your documents electronically - easily and securely with the leading integrated e-signature services and have the same legal validity and enforceability as traditionally signed documents.

**Datarooms (VDR) for easy sharing**
Set up a secure Virtual Data Room with just a couple of clicks. You’ll be up and running in seconds, and move through transactions quicker – saving you time and money. Welcome to the future of professional document sharing!
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INTEGRATED AUTHENTICATION
Use your Office 365 identity to authenticate against and manage access to ContractZen.

POWERFUL SEARCH
ContractZen uses Azure Search to index your contract metadata, so you can quickly and efficiently find what you are looking for.

EMAIL & OUTLOOK CALENDAR INTEGRATION
Add documents to ContractZen effortlessly via e-mail. Create a ContractZen calendar in Outlook and see contract due dates, reminders and meetings easily in the calendar you love to use.

BUILT FOR SCALE AND AVAILABILITY
ContractZen leverages Azure PaaS features to ensure high availability and won’t buckle no matter the size of your organization due to automated scaling. Data is stored in geo-redundant storage and is continuously backed up to ensure recoverability in disaster scenarios.
What Do Our Customers Say?

**JCDecaux**

"ContractZen has improved the management of our important documents with much needed flexibility and mobility. For example, contracts can now be safely accessed with any device."

Tuula Laukkarinen, CFO, JCDecaux Finland

**CODENTO**

"ContractZen is a great SaaS tool with no upfront installation and a very, very fast ROI. We use it to store all contracts: HR, services bought, subcontractors and sales. The inexpensive ContractZen saves time and money and is a joy to use."

Petri Aukia, CEO, Codento

**SAJL**

“Our board members live across the country so we’ve been looking for a smarter way for board communication. ContractZen Meeting Management solved this for us. Our board work simply became more effective. On top of that it was very easy to start using the service, no training was needed."

Roope Noronen, President of American Football Association of Finland

**AHLSTRÖM CAPITAL**

“Ahstrom Capital Group consists of nearly 100 group companies and changing corporate structures require continuous updating of information... All in all, ContractZen brings us time savings and better internal service.”

Ulla Palmunen, General Counsel, Ahlström Capital

**ALDER & SOUND**

“ContractZen has succeeded in building a very versatile and easy to use cloud-based service. It helps us to provide the best possible services for our demanding customer base.”

Reima Linnanvirta, Partner at Alder & Sound.

**AFRICORI**

“As a company operating in the UK and across 23 countries in Africa, ContractZen has proved to be an ideal solution for us: easy-to-use and provides a very efficient way to help us run our business administration.”

Yoel Kenan, CEO, Africori
Next Steps

Learn more about **ContractZen** today.
Sign up for a free trial!

**Watch a video**

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